



**The Power of Service.**

# OUR STORY

On 1984, a creative, Puerto Rican businessman, with vast experience in the fuels market, came up with the idea of creating a business that could supply the fuel and lubricant needs of all types of clients regardless of their industry, location or volume requirements ensuring excellent service and prompt deliveries.

Today, **American Petroleum Company Inc.**, continues to be recognized as a leader in diesel distribution in the local market thanks to its firm values of providing excellent customer service, efficient deliveries, competitive prices and having the ability to adjust to dramatic changes in such a demanding market.

More than believing in the power of energy, at **American Petroleum Co. Inc.**, we believe in the power of service.



**350 employees**



**3,000+ clients**



- **60 tank trucks**
- **142 ISO-tanks**
- **26 fuel tank trailers (10K gls.)**
- **30+ bobtail trucks (900-6K gls.)**



#### - **Toa Baja Tank Farm & Warehouse**

- 450K gls. Ultra Low Sulfur Diesel
- 100K gls. Motor & Industrial Lubricants in bulk
- 200k gls. Motor & Industrial Lubricants in all packages

#### - **Ponce Tank Farm & Warehouse**

- 50K gls. Ultra Low Sulfur Diesel
- 10K gls. Motor & Industrial Lubricants in all packages

#### - **Buckeye, Yabucoa**

- 15M gls. Ultra Low Sulfur Diesel

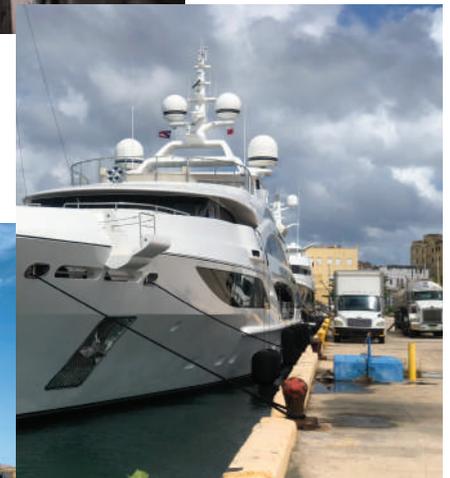




## TAX EXEMPT DIESEL FUEL SALES

Royal Petroleum Corp., a subsidiary of American Petroleum Co. Inc., is **certified and authorized by Puerto Rico's Department of Treasury to supply tax exempt diesel fuel to all manufacturing companies** that possess the decree for tax exemption under the provisions of Act 135 of December 2nd 1997 ammended as ("Act 135-1997").

The ability to sell fuel free of tax positions us as an extremely competitive supplier at the time of procuring fuel for your energy project.



# COMPETITIVE ADVANTAGES

-  24/7 Operation/Technical availability
-  Prompt deliveries
-  Competitive prices
-  Responsible treatment by a group of well-trained professionals
-  Private fleet
-  Repairs/Maintenance of fleet completely managed in our facilities
-  Fuel delivery for emergency plants
-  Fuel inventory in our premises
-  Proven record of supplying our customers during emergency situations

## SERVICE FLEXIBILITY

- Our various sources of fuel allow American Petroleum the flexibility to supply from different strategic areas in the Island (Ponce, San Juan, Yabucoa and Toa Baja).
- Our transportation fleet (free of unions) can work with any type of delivery arrangements fitting your facility's fuel requirements and needs
- Our tank farms store more than 450,000 gallons of fuel and are operated seven days a week
- Our fleet is equipped with self-pumping capacities, allowing our team to deliver all quantities and in a large variety of locations
- Personell is "on call" every day of the year in order to channel any emergency requirements, if any



# OUR PRODUCTS

American Petroleum offers its clients a large variety of products that satisfy any fuel, lubricants or specialized product needs.

## 1 FUEL

American has established relationships with United States traders allowing us to supply fuels from the most globally recognized refineries. With every delivery we ensure that all specifications meet and exceed the highest industry standards.

In the fuels segment, American Petroleum distributes:

- Unleaded Regular Gasoline 87 Octanes
- Unleaded Premium Gasoline 91 Octanes
- Ultra Low Sulfur Diesel

In addition, we offer our products across independently-owned AMERICAN branded service stations across Puerto Rico.



## 2 LUBRICANTS

**American Petroleum** is the exclusive distributor of internationally known lubricant brands including: **Petro Canada Lubricants, Phillips 66 Lubricants** and our private label, **American Quality Lubricants**.

Each brand counts with an extensive variety of oils, greases and specialized products both for automotive or industrial equipment in any volume or packaging needed.

All products can be found at our facilities at any point in time ensuring that it can be in the client's hands when it is needed.



### 3 PORTABLE FUEL SERVICE STATION RENTALS

Our portable fuel service station is the best option for clients to be at ease with the fuel supply in their projects or facilities.

The equipment is prepared with a **meter, pump & nozzles** so it can be used as a regular service station wherever you need it.

**Renting this equipment provides comfort and flexibility** especially during emergency-prone seasons.



### 4 AMERICAN FLEET CARD

Through our fleet card service, clients that manage their own fleets can make purchases in all **AMERICAN** branded service stations.

Once the client applies and is approved to be a part of the **AMERICAN FLEET CARD** program for their **commercial fleet**, they will be able, through authorization from managers and/or executives, to use the card and services in all **available stations**.



# OUR SERVICES

Offering services with the highest excellence is in American Petroleum's DNA. Each day, we look for new ways to evolve to ensure we can supply each and every need our clients present.

Today, we distribute diesel, gasoline and lubricants to thousands of clients both in Puerto Rico as well as in its neighboring islands through our subsidiary, **Royal Petroleum Corp.** and we are proud to offer a large variety of services.

## 1 FUEL DELIVERIES

American Petroleum is the leader in diesel distribution in Puerto Rico. We count with a private fleet consisting of **more than 100 trucks** including trailers of 10,000 gallons, 6,000 gallon trucks and 900 gallon bobtail trucks.

This gives us the flexibility to make all necessary deliveries while **adapting to each client's individual need.**

You can find us delivering to industrial plants & facilities all the way to the front of your residence. There is no delivery too big or too small for us.

## 2 LUBRICANT DELIVERIES

For **any need regardless of volume**, quart to bulk, American possesses the necessary equipment to deliver all automotive and industrial lubricants to its clients.



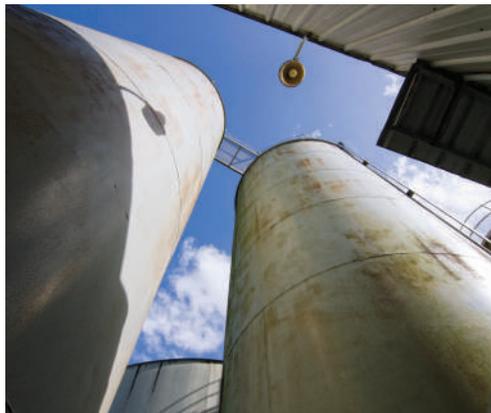
# OUR FLEET

Our fully-equipped, privately-owned fleet allows us to deliver to a large array of locations including:

## STORAGE TANKS

From manufacturing plants to construction projects, American Petroleum delivers any necessary volume to all types of storage tanks.

Our equipment and professional team of drivers and dispatchers possess all certifications and security trainings to guarantee efficient and safe deliveries.



## DIESEL-FUELED FLEET & HEAVY-DUTY EQUIPMENT

If a client does not possess a storage tank, our trucks are prepared to deliver directly to a diesel-fueled fleet of trucks or heavy-duty equipment.

This type of delivery is usually done at night or early in the morning to ensure that all of our client's projects can run on time and without any inconvenience.



## DIESEL GENERATORS

It doesn't matter if your generator holds 10 or 10,000 gallons, American Petroleum is the perfect solution for diesel fuel deliveries directly to your equipment.

Our truck is equipped with a meter, pump and independently-certified callibrators guaranteeing that the client pays strictly for the volume requested and delivered.



# INDUSTRIAL CLIENTS

Through the 35+ years of experience in the industrial sector of Puerto Rico, American Petroleum has been able to develop strong commercial relationships with more than 5000 clients including some of the most recognized corporations on the Island.



# INTERNATIONAL MARKETS

**American Petroleum Co. Inc.** aims to supply all lubricant and fuel needs for all types of clients.

Through our subsidiary, **Royal Petroleum Corp.** and independent re-sellers in our neighboring Islands as well as Bolivia, American Petroleum El Salvador and the Dominican Republic, **American Petroleum** expands its excellent services and products to new markets.

American is always looking to develop new relationships and business opportunities. If you are interested in learning more about our products and services focused specifically on exports, visit [royalpetroleumpr.net](http://royalpetroleumpr.net)

To learn more about how you can become a distributor for the American Quality Lubricants brand visit: [americanqualitylubricants.com](http://americanqualitylubricants.com).



## CONTACT INFORMATION

Our mission... to serve you better!

For additional inquiries, don't hesitate to contact us!



✉ [info@americanpetroleumpr.com](mailto:info@americanpetroleumpr.com)

☎ 787-794-1985

📍 Carr 865 Km. 0.2 Toa Baja, Puerto Rico

🌐 [www.americanpetroleumpr.com](http://www.americanpetroleumpr.com)

📘 American Petroleum

📷 @americanpetroleumpr